





Agenda

Online Grant Portal

https://www.cfno.org/smart-caring-community-grants

02 Eligibility

The Basics & Guiding Principles, Applying with an Intermediary, Projects & Program, Focus Areas

Grant Writing

Project/Program Description, Tips & Tricks, Goals and Objectives

Budget

Sample

15 Timeline

After you submit your grant application...

06 Q&A



SMART & CARING COMMUNITIES

- 49 years of community funding, distributed over \$13.5 million to benefit North Okanagan charities and communities
- In 2023 we distributed over \$1.4 through various programs, partnerships & leveraged funding
 - Smart & Caring Community Grants \$253,552
 - Community Services Recovery Fund \$314,480
 - Neighbourhood Small Grants \$20,000
 - The Better Together Fund \$64,408
 - Student Bursaries & Scholarships \$103,959
 - Impact & Leadership Development Grants \$15,000

Community Grants Program is a responsive grant program helping local organizations create social change and respond to the most important (and rapidly changing) needs of our local community.

• In 2023, this program distributed \$250,000 to local organizations

Online Granting Portal

If you have started several accounts...here is what to do...

https://www.cfno.org/smart-caring-community-grants

Foundant Technologies

- Improves application administration for CFNO
- Expands functionality for applicants
- Create New Account
- Invite Collaborators (this can be people at your organization or an intermediary
 - Select permissions view only, edit application, and submit
- Start Application, edit and return
 - Leave, save, edit and return to application process as many times as necessary
 - Not compete until it is submitted
 - Sample questions on website



The Basics & Guiding Principles

- North Okanagan Organizations
 - Projects that are of benefit to those living and working within the boundaries of the North Okanagan Regional District including all member municipalities
 - Coldstream, Vernon, Lumby, Armstrong, Enderby, Spallumcheen, OKIB & Splatsin.
- Innovation & effectiveness, demonstrate commitment to success
- Show support from other funding sources (as appropriate for larger projects)
- Long term projects should provide plans for long term funding
- Progress report describing your grant progress within one year of the grant
 - For ongoing projects that are not complete we just need an update on how things are going



Applying with an Intermediary

- Non-profit organizations without charitable status must apply with an intermediary
 - The intermediary must be a "qualified donee"
- Intermediary (partner charity with CRA Charitable status)
 - Must share similar mission/values/purposes as the charity
 - For example: A library would not be an acceptable intermediary for a senior's living centre



Projects & Program

- Projects specific, time-limited activities or series of activities designed to meet certain goals (ie. capital items)
 - PROJECT EXAMPLE:
 - Kalamalka Drying Shed
- Program Costs funding for a new or preexisting program that may be ongoing
 - PROGRAM EXAMPLE:
 - Archway Society for Domestic Peace, Equine Therapy Program





Kalamalka Garden



Grant Focus Areas

- Funding Areas:
 - Arts & Culture, Education, Environment (including animal welfare), Health, and Social Services.
- Organizations that have not previously received funding are strongly encouraged to apply, especially those dealing with the following:
 - Organizations and projects that support Indigenous-led organizations and initiatives
 - Engage youth in leadership
 - Working towards the mitigation of climate change
 - Equitable solutions





Explain your theory of change: We believe that helping low-income children have access to healthy food during the summer will lead to their academic excellence, which will lead to them getting jobs and becoming productive members of society, which will reduce crime rates and the burden on taxpayers, which is the answer you're looking for.

In reality, we help kids because that's the \$&!@#% right thing to do as decent human beings. Please send money.

Answers on grant proposals if nonprofits were brutally honest – <u>link to article</u>

Grant Writing

Project/Program Description

- ☐ Clear and clean no questions remain
- ☐ Clearly shows best practices, sustainability, and measurable outcomes
- ☐ Be explicit with theory of change what will happen when your strategies are implemented?
- ☐ What is the program? Who is the leadership?
- What makes it great?
- ☐ Why will it accomplish what you hope?
- □ Don't use jargon just say what you're going to do transformational work!

Reasonable

Doable

Implementable

Aligned with your vision



Tips & Tricks

Grant Writing



- Relationships matter, build trust with your funder. Send them news briefs, updates and project reports with pictures, we will promote your work if you make it easy!
- Partnerships and collaborations collaborate
 with others in the field -no one organization can
 do it all!
- Stay up to date on language and how to describe populations and everyone and everything else.

- Starting with bullet points can help.
- Create an 'old document' and only paste in the good stuff in your new working doc –use 'strikethrough' when you've moved the information into the Grant Portal.
- Record a voice memo to get started and then type it out!
- Keep the language clear and reader-friendly, no acronyms, don't exaggerate (prove it!), and keep it professional.



Grant Writing

Project/Program Description

Explain the NEED:

You want the grant reviewer to convince the committee that your program is worth funding because it solves _____ critical problem.

- Explain with data and tell stories
- Research local and regional information to support your argument

For Example:

Weak - "All children need exposure to artists and the opportunity to paint on weekends to keep them out of trouble."

Strong - "Children in the Wishbone Housing Project have the highest school dropout rate in the city of Rosemont. Their family income is the lowest of any Rosemont housing project. According to their parents and teachers, as well as police officers, clergy, and local business owners, children who will participate in this weekend arts project have no other activities to occupy them. The proposed arts program has been shown in other cities (e.g., Memphis and Sacramento) to provide children with an outlet that increases reading scores, reduces their participation in vandalism, and encourages them to stay in school."

*The Only Grant Writing Book You'll Ever Need –Ellen Karsh and Arlen Sue Fox



Grant Writing

Goals & Objectives

Goals

General statement of what you want to achieve

Long-term (beyond funding period)

Objectives

Measurable specific actions and steps you will take to achieve goal

What are the outcomes of your program? Seniors come into our hotmeal program hungry; they leave full, and the world is a slightly better place. Please send money.



SMART

- Specific Specifically, we will...
- Measurable To measure the objective we will...
- Achievable Objective is achievable because...
- Relevant Objective is relevant because...
- Time-bound the Timeline is...

Budgets Example

Detailed Project/Program Budget Information								
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Organization Name:	SAMPLE CHARITY							
Project Name:	Transporting Kids to Program							
Total Expenditures must equal total revenues					For Follow-up Stage Only			
EXPENDITURES					ACTUAL EXPENDITURES			
Items	Description	Cost						
Wages/benefits	20 hours per week x \$20 for driver/35 wks	\$ 14,000.00						
Administration	10% of \$25,000	\$ 2,500.00						
Professional Fees, Honoraria								
Rent/Utilities/Telephone	included in above							
Equipment/Supplies/Consultants	Lift package for wheel chairs	\$ 20,000.00						
Printing/Photocopying								
Travel/Mileage								
Publicity/Promotion/Dsitribution								
Production costs (2 quotes)								
Capital Expense (specify and attach quotes)	passenger mini-van	\$ 40,000.00						
In-kind contribution (e.g. volunteer services)	ECE volunteer to ride bus with kids	\$ 12,000.00						
Other (specify)								
Other (specify)								
TOTAL:		\$ 88,500.00			\$ -			
REVENUES	Description	Assured	Potential	Total	ACTUAL REVENUES			
Government	Gaming	\$ 20,000.00		\$ 20,000.00				
Grants:								
Community Foundation (CFNO) Grant*			\$ 15,000.00	\$ 15,000.00				
Other grant (specify)	Rotary Grant		\$ 10,000.00	\$ 10,000.00				
Other grant (specify)	United Way Grant	\$ 9,000.00		\$ 9,000.00				
Your organization's contribution:								
Cash	Our own funds - from donations	\$ 10,000.00		\$ 10,000.00				
In-kind gifts	Our admin costs	\$ 2,500.00		\$ 2,500.00				
In-kind volunteer services	Volunteer to ride bus with kids	\$ 12,000.00		\$ 12,000.00				
Other (specify)	Discount from Auto Dealer	\$ 10,000.00		\$ 10,000.00				
Other (specify)				\$ -				
Other (specify)				\$ -				
TOTAL:				\$ 88,500.00	\$ -			
*this is the amount you are applying to us for - it is not assured - it is potential funding	"this is the amount you are applying to us for - it is not assured - it is potential funding							



Budgets New 2024 – ACTUALS

Detailed Project/Program Budget Information							
Organization Name:	SAMPLE CHARITY						
Project Name:	Transporting Kids to Program						
Total Expenditures must equal total revenues	For Follow-up Stage Only						
<u>EXPENDITURES</u>					ACTUAL EXPENDITURES		
Items	Description	Cost					
Wages/benefits	20 hours per week x \$20 for driver/35 wks	\$ 14,000.00					
Administration	10% of \$25,000	\$ 2,500.00					
Professional Fees, Honoraria							
Rent/Utilities/Telephone	included in above						
Equipment/Supplies/Consultants	Lift package for wheel chairs	\$ 20,000.00					
Printing/Photocopying							
Travel/Mileage							
Publicity/Promotion/Dsitribution							
Production costs (2 quotes)							
Capital Expense (specify and attach quotes)	passenger mini-van	\$ 40,000.00					
In-kind contribution (e.g. volunteer services)	ECE volunteer to ride bus with kids	\$ 12,000.00					
Other (specify)							
Other (specify)							
TOTAL:		\$ 88,500.00			\$ -		
REVENUES	Description	Assured	Potential	Total	ACTUAL REVENUES		
Government	Gaming	\$ 20,000.00		\$ 20,000.00			
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Your organization's contribution:							
Cash	Our own funds - from donations	\$ 10,000.00		\$ 10,000.00			
In-kind gifts	Our admin costs Volunteer to ride bus with kids	\$ 2,500.00		\$ 2,500.00			
In-kind volunteer services		\$ 12,000.00		\$ 12,000.00			
Other (specify)	Discount from Auto Dealer	\$ 10,000.00		\$ 10,000.00			
Other (specify)				\$ -			
Other (specify)				\$ -			
TOTAL:				\$ 88,500.00	-		
*this is the amount you are applying to us for - it is not assured - it is potential funding							



Timeline - 2024

After you submit your grant application...

- Applications due March 31, 2024 @ 11:59 pm PST
- Application Review April
 - Grants Committee will contact you if further information or clarification is needed
- Grants Committee Adjudication Meeting mid-May
- Grants Recommendation & Approval end of May
- Successful Applicants will be Notified by email starting first week of June
- Grants Reception TBD! Save the Date will go out. Expect first week of June ©
- Funds To Be Distributed starting mid-June



